

A photograph of a baby lying on a white surface, with an adult hand gently holding the baby's hand. The baby is wearing a white long-sleeved shirt. The background is a plain white surface.

Second Quarter of FY12/2023
Supplementary Material
On Financial Results

teno. Holdings Co., Ltd. (Securities code: 7037)

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Financial results overview
2Q of FY12/2023
(Company-wide)

Summary (company-wide)

Higher revenues / Lower earnings

(mil. yen)	FY12/2022 2Q	FY12/2023 2Q	+/- %	+/- amount
Net Sales	5,929	7,156	+20.7	+1,226
Sales Cost	5,035	6,060	+20.4	+1,025
SG&A	817	1,024	+26.1	+207
Operating profit	77	71	▲8.0	▲6
Ordinary profit	86	83	▲3.3	▲2
Net profit	25	81	+220.1	+56

Consolidated Profit and Loss Statement

(mil. yen)	FY 12/2022 2Q	FY 12/2023 2Q	+/- %	+/- amount
Net sales	5,929	7,156	+20.7	+1,226
Sales cost	5,035	6,061	+20.4	+1,026
Gross profit	894	1,094	+22.4	+200
SG&A	817	1,023	+25.3	+206
Operating profit	77	71	▲8.0	▲6
Non-operating profit	25	25	▲2.0	▲0
Non-operating expenses	16	12	▲22.7	▲3
Ordinary profit	86	83	▲3.3	▲2
Net profit	25	81	+220.1	+56

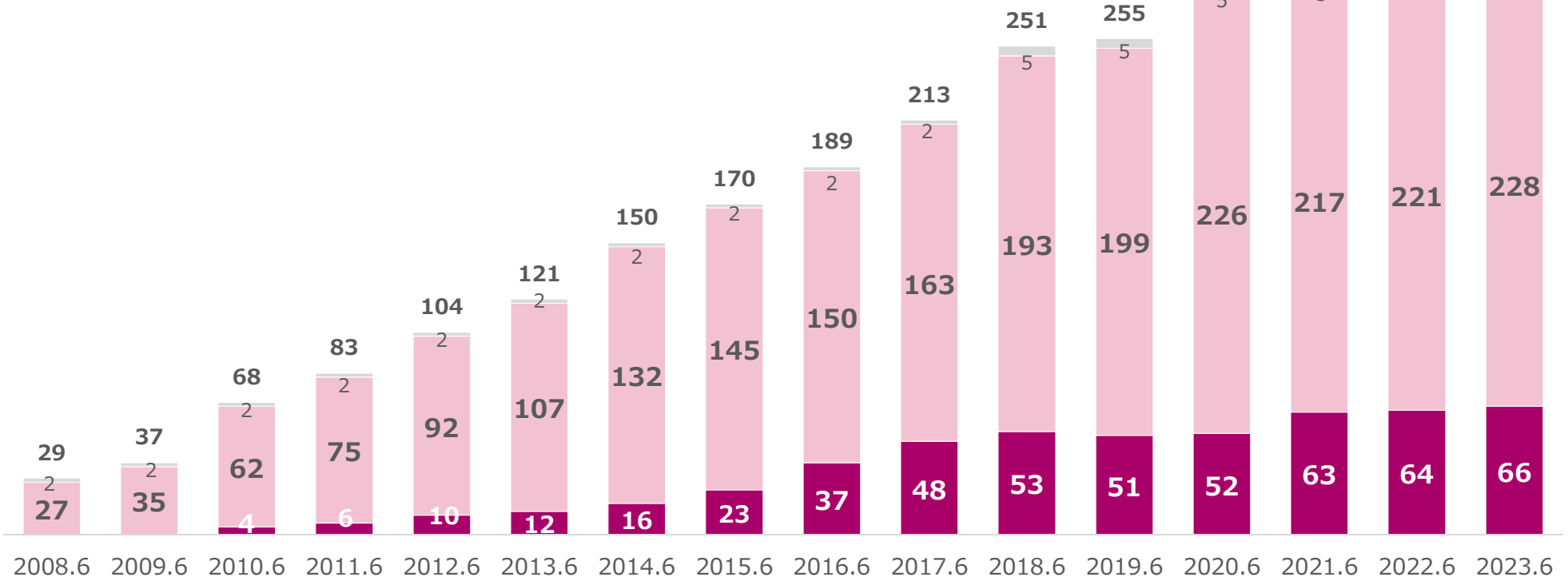
Consolidated Balance Sheets Overview

(mil. yen)	FY12/2022	FY12/2023 2Q	+/- amount
Current assets	3,989	3,811	▲178
Cash and deposits	2,174	1,766	▲407
Accounts receivable - trade (Accounts receivable - trade & contract assets)	1,147	1,132	▲14
Non-current assets	5,333	5,411	+77
Property, plant and equipment	1,728	1,581	▲146
Intangible assets	1,865	2,011	+146
Investments and other assets	1,739	1,818	+78
Total assets	9,323	9,223	▲99
Current liabilities	3,739	3,865	+125
Short-term loans payable	1,140	1,139	▲1
Current portion of long-term loans payable	652	531	▲120
Accounts payable - other	801	675	▲126
Non-current liabilities	3,402	3,136	▲266
Long-term loans payable	3,137	2,858	▲278
Net assets	2,180	2,221	+41
Total liabilities and net assets	9,323	9,223	▲99

Trend in number of centers in operation (by segment) **teno.** HOLDINGS

■ Running childcare centers and nursing homes mainly in Tokyo area & Kyushu
 <By type and region, as of Jun. 30, 2023>

	Childcare Service						Elderly Care	Lifelong Related Support	Total
	Certified	Small certified	Entrusted childcare center	After-school childcare center	Waiwai	Others			
Tokyo area	35	4	3					24	66
Kyushu	3	10	114	64	33	5	3	2	234
Kansai/Aichi	9	5	9	5		1	4	19	52
Others								11	11
Total	66		228			6	7	56	363



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